

| <i>BALANCE SHEET (R\$ million)</i>            | <b>2T14</b>    | <b>%</b>      |
|---|----------------|---------------|
| <b>ASSETS</b>                                 | <b>245,507</b> | <b>100.0%</b> |
| <b>CURRENT ASSETS</b>                         | <b>158,881</b> | <b>64.7%</b>  |
| Cash and cash equivalents                     | 6,681          | 2.7%          |
| Trade accounts to receive                     | 73,828         | 30.1%         |
| Inventories                                   | 65,665         | 26.7%         |
| Recoverable taxes                             | 7,312          | 3.0%          |
| Other receivables                             | 5,395          | 2.2%          |
| <b>NON-CURRENT ASSETS</b>                     | <b>86,627</b>  | <b>35.3%</b>  |
| <b>LONG TERM ASSETS</b>                       | <b>24,271</b>  | <b>9.9%</b>   |
| Judicial deposits                             | 935            | 0.4%          |
| Loans receivable - related parties            | 22,725         | 9.3%          |
| Recoverable taxes                             | 409            | 0.2%          |
| Deferred income and social contribution taxes | -              | 0.0%          |
| <b>OTHER CREDITS</b>                          | <b>202</b>     | <b>0.1%</b>   |
| Investments                                   | 6              | 0.0%          |
| <b>PERMANENT</b>                              | <b>62,350</b>  | <b>25.4%</b>  |
| Property, plant and equipment assets          | 306            | 0.1%          |
| Biological assets                             | 51,317         | 20.9%         |
| Intangible assets                             | 10,726         | 4.4%          |
| <b>LIABILITIES</b>                            | <b>245,507</b> | <b>100.0%</b> |
| <b>CURRENT LIABILITY</b>                      | <b>133,624</b> | <b>54.4%</b>  |
| Suppliers                                     | 27,392         | 11.2%         |
| Loans and financing                           | 85,129         | 34.7%         |
| <b>TAX OBLIGATIONS</b>                        | <b>2,637</b>   | <b>1.1%</b>   |
| Income and social contribution taxes          | 5,379          | 2.2%          |
| Labor obligations                             | 8,335          | 3.4%          |
| Other accounts payable                        | 4,753          | 1.9%          |
| <b>NON-CURRENT LIABILITY</b>                  | <b>35,202</b>  | <b>14.3%</b>  |
| Loans and financing                           | 25,208         | 10.3%         |
| Deferred income and social contribution taxes | 5,437          | 2.2%          |
| Provisions for contingencies                  | 4,557          | 1.9%          |
| <b>NET ASSETS</b>                             | <b>76,681</b>  | <b>31.2%</b>  |
| Capital                                       | 18,500         | 7.5%          |
| Profit reserves                               | 10,255         | 4.2%          |
| <b>PROFIT RESERVES</b>                        | <b>29,887</b>  | <b>12.2%</b>  |
| <b>ACCUMULATED OTHER COMPREHENSIVE</b>        | <b>9,351</b>   | <b>3.8%</b>   |
| <b>CONTROLLING SHAREHOLDERS EQUITY</b>        | <b>67,993</b>  | <b>27.7%</b>  |
| <b>INTEREST OF MINORITY SHAREHOLDERS</b>      | <b>8,687</b>   | <b>3.5%</b>   |



| <b>STATEMENTS OF INCOME AND EBITDA (R\$ mil)</b> |  | <b>2T14</b>     | <b>%NS</b>    |
|--|--|-----------------|---------------|
| <b>(+) GROSS REVENUE SALES AND SERVICES</b>      |  | <b>78,081</b>   | <b>111.0%</b> |
| (-) Sales deduction                              |  | (2,322)         | -3.3%         |
| (-) Discounts                                    |  | -               | 0.0%          |
| (-) Taxes  |  | (5,429)         | -7.7%         |
| <b>(=) NET REVENUE SALES AND SERVICES</b>        |  | <b>70,330</b>   | <b>100.0%</b> |
| <b>(=) COST OF GOOD AND PRODUCT SOLD</b>         |  | <b>(38,609)</b> | <b>-54.9%</b> |
| (-) Cost of good and product solds               |  | (38,609)        | -54.9%        |
| <b>(=) GROSS PROFIT</b>                          |  | <b>31,721</b>   | <b>45.1%</b>  |
| <b>(=) OPERATIONAL EXPENSES</b>                  |  | <b>(22,774)</b> | <b>-32.4%</b> |
| (-) Personal expenses                            |  | (5,831)         | -8.3%         |
| (-) Profit sharing                               |  | -               | 0.0%          |
| (-) Direction fees                               |  | (154)           | -0.2%         |
| (-) Regulatory expenses                          |  | (324)           | -0.5%         |
| (-) Rendering of services                        |  | (2,582)         | -3.7%         |
| (-) Vehicles                                     |  | (185)           | -0.3%         |
| (-) Advertising and promotions                   |  | (558)           | -0.8%         |
| (-) Travel and presentations                     |  | (700)           | -1.0%         |
| (-) Transportation expenses                      |  | (904)           | -1.3%         |
| (-) Losses in the realization of credits         |  | (257)           | -0.4%         |
| (-) Depreciation and amortization                |  | (359)           | -0.5%         |
| (-) General expenses                             |  | (22)            | 0.0%          |
| (-) Material and services                        |  | (2,065)         | -2.9%         |
| (-) Studies and tests on products                |  | (75)            | -0.1%         |
| (-) Maintenance                                  |  | (236)           | -0.3%         |
| (-) Expenses with material                       |  | (112)           | -0.2%         |
| (-) Communication expenses                       |  | (328)           | -0.5%         |
| (-) Information technology expenses              |  | (595)           | -0.8%         |
| (-) Taxes, rates and fines                       |  | (6,202)         | -8.8%         |
| (-) Rent and condominiums                        |  | (770)           | -1.1%         |
| (-) Provision for contingency                    |  | (515)           | -0.7%         |
| <b>EQUITY IN SUBSIDIARIES</b>                    |  |                 | <b>0.0%</b>   |
| <b>OTHER NET OPERATING REVENUES AND EXPENSES</b> |  | <b>262</b>      | <b>0.4%</b>   |
| <b>(=) EBIT - FROM CONTINUED OPERATIONS</b>      |  | <b>9,209</b>    | <b>13.1%</b>  |
| (+) Depreciation and amortization                |  | 1,776           | 2.5%          |
| <b>(=) ACCOUNT EBITDA</b>                        |  | <b>10,985</b>   | <b>15.6%</b>  |

|  |                               |              |
|--|-------------------------------|--------------|
|  | <b>EBITDA margin</b>          | <b>15.6%</b> |
| <b>(=) NET FINANCIAL RESULTS</b>                 | <b>(3,164)</b>                | <b>-4.5%</b> |
| (-) Financial revenues                           | 2,438                         | 3.5%         |
| (-) Financial expences                           | (5,602)                       | -8.0%        |
| <b>(=) PROFIT BEFORE TAXES</b>                   | <b>6,045</b>                  | <b>8.6%</b>  |
| <b>EBITDA ADJUSTMENTS</b>                        | <b>5,850</b>                  | <b>8.3%</b>  |
| (+) Real State Rental                            | 5,850                         | 8.3%         |
| <b>EBTIDA ADJUSTED</b>                           | <b>16,835</b>                 | <b>23.9%</b> |
|  | <b>EBITDA margin adjusted</b> | <b>23.9%</b> |
| <b>(=) TAXES ON PROFIT</b>                       | <b>(2,282)</b>                | <b>-3.2%</b> |
| (-) Current taxes                                | (2,282)                       | -3.2%        |
| (-) Deferred taxes                               | -                             | 0.0%         |
| <b>(=) <u>NET INCOME (LOSS) FOR THE YEAR</u></b> | <b>3,763</b>                  | <b>5.4%</b>  |
|  | <b>NET margin</b>             | <b>5.4%</b>  |
|  | <b>Earnings per share</b>     | <b>0.03</b>  |



| <i>RECONCILIATION OF EBITDA (R\$ million)</i> | <b>2T 2014</b>       |
|---|----------------------|
| Net Profit                                    | <u><b>3,763</b></u>  |
| (+) Income tax and Social contribution        | 2,283                |
| (+) Net financial income                      | 3,164                |
| <b>(=) EBIT</b>                               | <u><b>9,210</b></u>  |
| (+) Depreciation and amortisation             | <u><b>1,791</b></u>  |
| <b>(=) EBITDA</b>                             | <u><b>11,001</b></u> |